

Case Study: Curtain Wall Design And Consulting Inc.

Introduction

This case study of Curtain Wall Design and Consulting Inc is based on a March 2016 survey of XO Communications customers by TechValidate, a 3rd-party research service.



“We came to XO Communications because we needed to lower the costs of our voice and data services. The XO MPLS IP VPN service provides my organization with better network performance, cost savings for voice, data and video applications, and also helps improve our business’s profitability. In addition, XO Communications has reduced network latency over the past three carriers significantly.”

Challenges

- Top purchasing driver for buying an MPLS IP VPN solution from XO Communications:
 - Connect local, national, and key international locations

Use Case

- Top reason for choosing XO Communications:
 - The ability to streamline and simplify how they manage their network

Results

- Realized the following organizational benefits following the deployment of XO MPLS IP VPN solution:
 - Accelerated performance of mission-critical business applications
 - Lowered cost by converging separate voice, video, and data into one IP network
 - Reduced circuit and CPE costs
- Rates the following XO MPLS IP VPN capabilities compared to the competition:
 - Network provisioning: best in class
 - Network security: best in class
 - Reliability: best in class
 - Quality of service: best in class
 - Technical support: best in class
- Deploying XO MPLS IP VPN solution resulted in operating and capital expense savings in 6 months – 1 year.
- Lowered their Total Cost of Ownership (TCO) in < 6 months after deploying XO MPLS IP VPN solution, compared to legacy alternatives.

Company Profile

Company:
Curtain Wall Design and Consulting Inc

Company Size:
Medium Enterprise

Industry:
Construction

About XO Communications

XO Communications is a leading nationwide provider of advanced IP communications, managed network and IT infrastructure services for business, large enterprise and wholesale customers.

Learn More:

[XO Communications](#)

Source: Bryan Beatty, IT Manager, Curtain Wall Design and Consulting Inc.

Research by  TechValidate