

# Case Study: Credit Union of Denver

## Introduction

This case study of Credit Union of Denver is based on a March 2016 survey of XO Communications customers by TechValidate, a 3rd-party research service.



“XO MPLS IP VPN service provides my organization with better network performance, cost savings for voice, data and video applications, and also helps improve my business profitability. The solution also provides a secure connection to and from our branch offices to our data center.”

## Challenges

- Top purchasing drivers for buying an MPLS IP VPN solution from XO Communications:
  - Secure access to the cloud/datacenters
  - Simplify network management
  - Reduce network costs

## Use Case

- Top reasons for choosing XO Communications:
  - A trusted advisor with dedicated support
  - More flexibility without sacrificing quality

## Results

- Realized the following organizational benefits following the deployment of XO MPLS IP VPN solution:
  - The ability to better manage network performance and bandwidth
  - Secure connection to cloud service providers
- Rates the following XO MPLS IP VPN capabilities compared to the competition:
  - Network provisioning: significantly better
  - Network security: better
  - Reliability: significantly better
  - Quality of service: significantly better
  - Technical support: best in class
- Deploying XO MPLS IP VPN solution resulted in operating and capital expense savings in 2 – 3 years.

### Company Profile

Company:  
**Credit Union of Denver**

Company Size:  
**Medium Enterprise**

Industry:  
**Banking**

### About XO Communications

XO Communications is a leading nationwide provider of advanced IP communications, managed network and IT infrastructure services for business, large enterprise and wholesale customers.

#### Learn More:

[XO Communications](#)

Source: Benjamin Shumaker, Network Informaiton Security Officer, Credit Union of Denver

Research by  TechValidate