

XO COMMUNICATIONS CASE STUDY

## AAA Akron Auto Club

### Introduction

This case study of AAA Akron Auto Club is based on an April 2016 survey of XO Communications customers by TechValidate, a 3rd-party research service.



“We have been satisfied with XO’s service and network stability for many years.”

### Challenges

The business challenges that led AAA Akron Auto Club to evaluate and ultimately select the XO Communications Hosted PBX Solution:

- Needed to reduce the complexity in managing enterprise communications
- Sought to unify business communications
- Required better a solution for business continuity

### Use Case

The top reasons AAA Akron Auto Club chose the XO Communications Hosted PBX Solution:

- Innovative solution design
- A trusted advisor with dedicated support
- The ability to streamline and simplify how we manage communications and networking

### Results

AAA Akron Auto Club achieved the following benefits and results with XO Communications:

- Eliminated capital expense
- Access to unified communications features
- Centralized control of calling features across locations
- The ability to dynamically add new sites and users quickly
- Increased productivity
- Realized return on investment in 4 – 6 months with the XO Hosted PBX Solution.

#### Organization Profile

Organization:  
**AAA Akron Auto Club**

Industry:  
**Membership Organization**

#### About XO Communications

XO Communications is a leading nationwide provider of advanced IP communications, managed network and IT infrastructure services for business, large enterprise and wholesale customers.

#### Learn More:

[XO Communications](#)

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Research by  TechValidate