

Case Study: 23, Ltd.

Introduction

This case study of 23, Ltd. is based on a March 2016 survey of XO Communications customers by TechValidate, a 3rd-party research service.



“We came to XO Communications because we needed to connect our remote sites to our corporate network. XO MPLS IP VPN service provides my organization with better network performance, cost savings for voice, data and video applications, and also helps improve our business’s profitability.”

Challenges

- Top purchasing drivers for buying an MPLS IP VPN solution from XO Communications:
 - Increase network capacity
 - Simplify network management
 - Connect local, national, and key international locations
 - Provide business continuity in the event of a natural disaster

Use Case

- Top reasons for choosing XO Communications:
 - Innovative solution design
 - A trusted advisor with dedicated support
 - More flexibility without sacrificing quality
 - The ability to streamline and simplify how they manage their network

Results

- Realized the following organizational benefits following the deployment of XO MPLS IP VPN solution:
 - The ability to better manage network performance and bandwidth
 - Lowered cost by converging separate voice, video, and data into one IP network
 - Extended coverage to national and key international locations
- Rates the following XO MPLS IP VPN capabilities compared to the competition:
 - Network provisioning: significantly better
 - Network security: significantly better
 - Reliability: significantly better
 - Quality of service: significantly better
 - Technical support: better
- Deploying XO MPLS IP VPN solution resulted in operating and capital expense savings in 2 – 3 years.

Company Profile

Company:
23, Ltd.

Company Size:
Medium Enterprise

Industry:
Professional Services

About XO Communications

XO Communications is a leading nationwide provider of advanced IP communications, managed network and IT infrastructure services for business, large enterprise and wholesale customers.

Learn More:

[XO Communications](#)

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Research by  TechValidate